

Expert Contributor LET'S TALK ABOUT WHICH RENOS TO COMPLETE BEFORE SELLING YOUR HOME

By Michele Cummins, Personal Real Estate Corporation, Expert Contributor

When thinking about renovations, it can be hard to know what is the best way to go and what will help you the most. So here are my recommendations to help you in that decision-making process. I have five hot top tips for which renos to focus on for the best profit.

The first one is your exterior painting and landscaping. The exterior is the first impression you give your buyer which further means you will get a better and stronger offer if it's impressive. So the outside of your home really brightens things up and gives a fresh look. The second tip would be to freshen up the deck. You know, deck additions are all the rage right now; it is a hot ticket item when it comes to home renovations. And why not, there's no better place to enjoy your morning coffee or sit and meet around the barbecue with your friends and family than out in that fresh air. This is something I'm seeing that buyers really want. So think about the deck space as an extension of your home and don't neglect it.

The third tip is your bathrooms! This can be a little daunting, but really when you get started, you find it's quite simple. Start with retiling the floors and maybe think about putting a heating pad in while you're doing it because that is a selling feature. And then retile the shower or just refit it and maybe put a new showerhead and light fixture mirror vanity and then wow, you've totally redone the whole space, and you'll be glad you did it.

The kitchen is the fourth renovation tip. I know this can be a big job, but it doesn't have to be! You can start with new toolings, new appliances, a new backsplash and maybe some new countertops. Don't forget the light fixtures and maybe the sink and tap. Now, if It seems like a lot and you just want to start on a few, focus on the backsplash, new toolings and new light fixtures. These smaller changes really give it a new and fresh feeling.

The fifth tip is the doors in your home. Each door is a gateway to a new room. Replace those old doors with new ones or maybe something unique like a unique barn door. Change out your sliding doors for beautiful french doors.

Perhaps most importantly don't forget your front door. Add a custom and inviting new door with modern color and that will really help your street appeal and give your home the wow factor. I hope this information helps you make the most profit when it comes time to sell your home.

For more information on Michele Cummins and how she is the #1 listing and selling agent for RE/MAX in the whole Fraser Valley and Lower mainland and the top 1% of all Agents nationwide and top 50 Elite Women in Real Estate in Canada, visit her website at

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